

SMALL BUSINESS EXCHANGE

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25 YEARS

Vol 35, Edition 28

Weekly Publication 

October 10, 2019

How 11 Million Minority-Owned Firms Can Close the Wealth Gap and Drive the U.S. Economy



Photo by NESAs by Makers on Unsplash

[Article was originally posted on www.mbd.gov]

The U.S. Department of Commerce, Minority Business Development Agency (MBDA), in collaboration with the Milken Institute, convened prominent scholars, economists and business leaders to combine research efforts in support of the growth and expansion of minority business enterprises (MBEs). Fifty years after the inception of the MBDA, it is estimated there are more than 11 million minority-owned firms.

“Minority businesses operate in an ever-changing domestic and global economic environment,” said U.S. Secretary of Commerce Wilbur Ross. “With a complex array of variables perpetually at play, it is crucial for MBEs to remain flexible to the realities of the business world, and for government to create new pathways to success.”

Attendees at the MBE Policy Symposium dialogued with experts such as Matthew J. Slaughter, Dean of the Dartmouth College Tuck School of Business, and a former member of the Council of Economic Advisors; and William Bradford, Dean of the University of Washington Foster

School of Business, and Partner in the Ascend 2020 Initiative. Other contributors to the conversation included Gregory B. Fairchild, Academic Director of Public Policy and Entrepreneurship, Darden School of Business, University of Virginia; Melissa Koide, Founder and CEO, FinRegLab; Shelley Stewart III, Partner, McKinsey & Company; and Carol Caldwell, Chief for Economic Statistical Methods Division, U.S. Census Bureau. The discussion emphasized that policies intended to drive positive change for MBEs must be considered in the context of the future of the U.S. economy.

Yet, despite decades of research about MBEs, there are data limitations hindering the ability to develop effective policy in this area. Existing data, largely survey-based and incomplete, points to disparities, but it has yet to isolate and clearly identify the causes and consequences of these disparities. MBDA, the only federal agency solely dedicated to MBEs, established the Office of Policy Analysis and Development (OPAD) to generate solutions to persistent disparities in access to capital and MBE annual revenues.

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U.S. September Jobs Report Offers Comfort to Worriers

[Article was originally posted on www.constructconnect.com]

By Alex Carrick,

U.S. jobs growth in September, as reported in the Bureau of Labor Statistics’ Employment Situation report, was strong enough, at +136,000, to satisfy worriers that a reckoning for the economy has not arrived quite yet.

Furthermore, August’s total jobs level has just been revised up by +45,000, meaning that September’s count was +181,000 versus what was originally published for the prior month, a more

solid gain.

The upwards revision to August’s number originated equally in health care and government employment.

Nevertheless, the monthly average of employment increases in 2019 (+161,000), with only one more quarter to go, has been considerably more restrained than during the same January-to-September period of last year (+220,000). The decline has been by more than a quarter (-27%).

Construction Has Landmark Low Unemployment Rate

The nation’s seasonally adjusted (SA) unemployment rate in the latest month dropped a notch to 3.5% from 3.7% in both August and in September of last year. The further tightening in the unemployment rate was especially impressive given that there was no shrinkage in the participation rate. It stayed the same as in August, at 63.2%.

On a not seasonally adjusted basis (NSA), three major industrial sectors managed unemployment rates that were less than 2.0% in the latest month. They were ‘mining, quarrying, and oil and gas extraction,’ 1.7%; ‘government workers,’ 1.8%; and ‘financial activities,’ 1.9%.

The construction sector’s NSA unemployment rate in September fell to 3.2% from 3.6% in August. The latest figure of 3.2%, which was also achieved in May of this year, is the lowest that construction’s jobless rate has been this century.

Employment Pickups by Sector

Construction’s jobs advance in September, however, was only +7,000. At least that was better than in manufacturing, where there was a contraction in staffing, -2000 jobs.

The monthly average increase in ‘hard hat’ employment through three quarters of this year has been a lackluster +12,000, comparing unfavorably with last year’s robust +29,000 for the first nine months.

The two sectors with the biggest nominal increases in employment in the latest month were ‘health care,’ +39,000, and ‘professional and business services,’ +34,000. Within ‘health care,’ the jobs improvement was more at ambulatory care facilities (+29,000) than in hospitals (+8,000).

Three more sectors with decent jobs improvements were: ‘government,’ +22,000; ‘leisure and hospitality,’ +21,000; and ‘transportation and warehousing,’ +16,000. The pickup in government employment was at the local (+14,000) and state (+10,000) levels, as Washington cut its payroll (-2,000).

The ‘retail trade’ sector in September shed jobs to the tune of -11,000. The job loss in retail since September of last year has been -61,000.

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820

ABLE: Asian Black Latino Enterprises

How the Small Business Administration Is Helping Hispanic Entrepreneurs Make Big Strides

[Article was originally posted on www.sba.gov]

By Allen Gutierrez,

As an immigrant to the United States, Carol Espinosa is living the American dream of business ownership and financial independence. She launched Freedom Interiors in Kansas City in 2011 to fulfill her vision of founding a design firm that creates customized workspaces using technology and collaboration. Espinosa's dream is not just to own her own business but to break the generational poverty cycle in her family and community.

As the associate administrator for the Office of Entrepreneurial Development at the U.S. Small Business Administration (SBA), I, along with my office, provide support to entrepreneurs like Espinosa. Of the 30 million small businesses in the United States, 3.3 million are Hispanic-owned, according to the SBA Office of Advocacy. Hispanic-owned small businesses generate \$474 billion in annual sales. That is an enormous impact made on our nation's economy.

Support from above

The SBA helped Espinosa by providing her business with an SBA-backed loan to purchase fixed



Carol Espinosa

assets, which helped to bolster the business. "The consultative advice I received allowed me to purchase and renovate my building, which now serves as our office and showroom. We also

established a working capital line of credit that has helped us access the furniture and appliances to make the building a true display of our work for clients."

Espinosa's company has grown from one employee to a team of 12, who brought in \$6.8 million in revenue in 2018 alone. Her journey was also supported by other SBA resources, including Small Business Development Center training and the SBA 8(a) Business Development Program, which helps socially and economically disadvantaged entrepreneurs through financial assistance, mentoring and management, and technical assistance. Her business blossomed after proving its capability in the 8(a) program. With the help of the SBA loan, the company moved from a 500 square-foot incubator space to a 7,000 square-foot space in 2017.

Dreams become realities

This is the kind of vision and dream that the SBA supports. Our mission to help small businesses start, grow, expand, and recover from disasters drives the work that we do. The agency makes assistance available to entrepreneurs at every level and stage of their businesses. As the nation's go-to resource for Hispanic entrepreneurs, the SBA stands ready to provide them with the needed support. The agency offers its services through a network of field offices and partner-

Continued on page 6

Business Toolkit

Setting Up Your Construction Vehicles

[Article was originally posted on www.acuity.com]

By John Luck,

Contractors should always be looking for ways to be more efficient, both on the job site and in the office. One key element in being productive is having your construction vehicles set up properly. This can have a profound effect, especially when construction projects are farther away from your office and shop.

As a general contractor building a chain of grocery stores throughout Wisconsin and Northern

Illinois, I found it critical to have my vehicles set up in the right order. It was well worth the initial investment of time, work, and finances.

I would like to share some details about how I set up work vehicles in hope of sparking some ideas for you. Not from my legal team: I am not endorsing any vehicle manufacturers or product lines in this article. There are many vehicle manufacturers and produce lines to choose from, in this article I will focus on what worked for me.

Choosing the proper vehicle is important. Should it be a pickup truck, a cargo van, a cube van, or another type of vehicle? How will you use it?

What will you be hauling in this vehicle? How important is fuel mileage? Will you need to pick up materials or use the vehicle to pull a trailer or equipment?

What worked well for me was a one-ton diesel cargo van with the extra 20-inch extension off the back. The extension helped with hanging extension cords and also allowed me to get 12-foot lumber inside behind the seats. I preferred double side doors over one sliding door because I was able to mount drawers for small fasteners on the left inside door. I needed a heavy-duty rear bumper and tow package to pull a skid steer

or job trailer. I ordered vans with no back or side windows for security reasons. I lined the inside walls with 1/2-inch plywood for outer wall protection and the floor with 3/4-inch plywood to protect it and make it easy to slide equipment in and out. Power door locks made it easy to lock up, and a security system was a must. There are many aftermarket shelving units available, or you can make your own shelving using metal framing, plywood, and rubber matting. It is important to design the shelving for proper tool placement. This makes it easier to keep track of each tool. I always liked a heavy-duty steel bulkhead be-

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CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988.

Organized 1984. Outreach Advertising Contract Term 95323 by City & County of San Francisco

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ISSN 0892-5992



Access to Capital

Ready to Grow Your Business?

MBDA Awards NAIC Million Dollar Grant to Raise \$1 Billion for Investment in Minority Entrepreneurs

The Minority Business Development Agency (MBDA) of the U.S. Department of Commerce and the National Association of Investment Companies (NAIC), the largest network of diverse-owned private equity firms and hedge funds, announced today that MBDA has awarded NAIC a \$1.4 million grant to support a project that will facilitate the aggregation and deployment of approximately \$1 billion in growth capital into minority-owned businesses.

Access to capital remains the most important factor limiting the ability of many of the nation's 11 million minority- and women-owned business enterprises (MWBES) to increase in scale. The \$1.4 million grant demonstrates both a recognition of the obstacles faced by minority asset managers and a prioritization towards addressing the many challenges faced by MWBES.

Through this landmark MBDA grant, NAIC will launch the Minority Growth Equity Funds Initiative, which aims to increase the amount of capital available for MWBES poised for growth. As a key goal of the initiative, NAIC will quantify the demand for and current supply of capital

focused on MWBES, then leverage its extensive expertise and broad network to attract and invest growth capital in innovative businesses owned by women and ethnically diverse entrepreneurs. The outcome will empower MWBES to drive substantial job and wealth creation and to make a significant economic impact in historically underserved communities and in the Nation.

“According to U.S. Census Bureau, the number of minority-owned small businesses in the U.S. is growing much faster than the overall small business growth rate. But, despite their growth rate, minority-owned firms are still having a much harder time accessing capital,” says Henry Childs II, MBDA National Director. “MBDA is committed to getting more minority-owned businesses growth capital through forward thinking investments like the Minority Growth Equity Fund initiative.”

“The importance of minority-owned businesses to our nation's economy cannot be overstated, but the entrepreneurs who run them are often overlooked in the growth equity market, substantially limiting their ability to scale,” says



Image by rawpixel from Pixabay

Robert L. Greene, President and CEO of the NAIC. “With the support of the MBDA and the efforts of our member firms and others, the Minority Growth Equity Funds Initiative will help

position many of these businesses for enhanced contribution to the American economy of the future.”

Continued on page 5

California Sub-Bid Request Ads

Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Local Small Business (LSB), Minority Business Enterprise (MBE) Women Business Enterprise (WBE) subcontractors, suppliers, and truckers for the following project:

MARKET STREET ENTRY CANOPIES
BART CONTRACT NO. 15LK-140
Bids: 11/12/2019 @ 2pm
LSB GOAL - 23%

The work includes but is not limited to: Selective Structure Demo; Hazmat Abatement; CIP & Portland Cement Conc; Rebar; Unit Masonry; Mtl Welding; Str Stl; Mtl Decking; Metal Fab; Decorative Metal; Wood, Plastics & Composites; Ro. Carp.; Plastic Fab; Glass Fiber Molded Grating; Thermal & Moisture Protection; Roof / Deck Insulation; Modified Bituminous Roofing; Overhead Coiling Grilles; Glazing; Finishes; Plaster & Drywall; Tile; Terrazzo Flooring; Painting; Graffiti-Resistant Coatings; Specialties; Signage; Real-Time Information Display; Bird Control Devices; Fire Prot / Plumbing / HVAC; Electrical; Lighting; Communications; Electronic Safety & Security; Earthwork; Dewatering; Controlled Density Fill; Shoring & Underpinning; Excavation Support & Protection; Ext Improvements; Asphalt & Conc Paving; Utilities; Support & Protection of Utilities; Trenching & Backfilling for Utilities; Storm Drainage Utilities.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LSB, MBE, WBE certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested LSB/MBE/WBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

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PMI requests proposals/quotes from all qualified and certified Local Small Business (LSB), Minority Business Enterprise (MBE) Women Business Enterprise (WBE) subcontractors, suppliers, and truckers for the following project:

A65 AND A75 INTERLOCKING RENEWAL
BART CONTRACT NO. 15CQ-125
Bids: 11/26/2019 @ 2pm
LSB GOAL - 16%

The work includes but is not limited to: Concrete; Conc. Forming; Rebar/Finishing; Portland Cement/CIP/Precast Concrete; Non-Shrink Grout; Metals, Mtl Welding; Mtl Fab.; Raceways / Underground Ductwork & Structures for Facility Services; Electrical; Low Voltage Wires & Cables; Grounding & Bonding for Electrical Systems; Earthwork; Clearing & Grubbing; Excavation Support & Protection; Chain Link Fence & Gates; Support & Protection/Trenching & Backfilling for Utilities; Common Materials & Methods for Train Control; Special Trackwork; Running Rail; Ballasted Track; Concrete Ties; Track Appurtenances; Traction Power Facilities Installation Reqs./Field Acceptance Testing; Traction Power Cables; Contact Rail System; Train Control System Reqs./Wires & Cables; Wayside Equip.; Switch Machine Layouts.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LSB/ MBE/ WBE certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested LSB/MBE/WBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

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Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

PURE WATER OCEANSIDE - ADVANCED WATER PURIFICATION FACILITY
PROJECT NO. 908130200715
Owner: City of Oceanside
Location: Oceanside, CA
Bid Date: November 12, 2019 @ 4:00 P.M.
J.F. Shea Construction, Inc.
667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: AC Paving, Traffic Striping, Landscaping, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Metal Deck, Metal Framing & Drywall, Miscellaneous Metals, Waterproofing, Insulation, Roofing, Sheet Metal, Metal Doors/Frames/Hardware, Overhead Coiling Doors, Skylights, Louvers, Cement Plaster, Acoustical Ceilings, Resilient Flooring, Tile Carpeting, Painting & Coatings, Signage, Fire Extinguishers, Equipment, FRP Tanks, Prefabricated Building, HVAC, Electrical and Instrumentation.

Plans and Specifications: You may obtain a free download from the City of Oceanside's website at: <https://www.ci.oceanside.ca.us/gov/dev/eng/cip/bids/default.asp>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



California Sub-Bid Request Ads

United Storm Water, Inc. is requesting sub-bids from qualified MBE/WBE/OBE/SBE/LBE/DVBE subcontractors, suppliers, manufacturers & truckers for: Contra Costa County Public Works Dept. 255 Glacier Drive, Martinez, CA 94553

Project: 2019 Full Trash Capture
Project #: 0662-6U4120-19
Bid Due Date: 10/22/19 at 2pm

For the following (but not limited to) work: traffic control, equipment rental, vactor truck rental, stainless steel industrial fastener, supplier and confined space certified laborer

If you are interested in bidding on this work or know of someone who is, please contact Maria Mercado P-626/961-9326 Ext. 261 F-626/961-3166

Email: maria@unitedstormwater.com

Plans, specs, and requirements for the project are available for review at our office at 14000 E. Valley Blvd., Industry, CA 91746 and are available to purchase online at www.cccounty.us.pwprojects

For assistance in obtaining bonds, line of credit, and/or insurance of this project, please contact Maria Mercado at the noted phone number.

United Storm Water, Inc.

14000 E. Valley Blvd., Industry, CA 91746
Contact: Maria Mercado
P-626/961-9326 Ext. 261
F-626/434-6994



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Cold Plane AC Pavement, RHMA (Gap Graded)
Overlay, and Replace Guardrail
Hwy 101 Mendocino County Near Hopland
Caltrans #01-466304**

BID DATE: October 15, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Flashing Arrow Sign, Type III Barricade, Flashing Beacon, Portable Changeable Message Sign, Water Pollution Control Program, Asbestos Compliance Plan, Treated Wood Waste, Dust Control Plan (Naturally Occurring Asbestos), Imported Borrow, Wood Mulch, Crack Treatment, Asphalt Binder, Geosynthetic Pavement Interlayer, Date Core, AC Dike, Tack Coat, Cold Plane AC, Adjust Monument Cover to Grade, Guard Railing Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Wildlife Passageway, Transition Railing, Alternative In-Line Terminal System, Severe-Duty Crash Cushion, Rumble Strip, Remove Barriers and Railing, Concrete Barriers and Transitions, Striping & Marking, Electrical and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**US 101 / HOLLY STREET INTERCHANGE
AND POC PROJECT**
City Project No. 04-1G6224,
Federal Project No. SRTSL-5267(018)
Disadvantaged Business Enterprise Goal
Assigned is 8.4%

OWNER:
CITY OF SAN CARLOS

600 Elm Street, San Carlos, CA 94070

BID DATE: OCTOBER 21, 2019 @ 10:00 A.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BRIDGE DECK RESURFACING, BRIDGE,
CELLULAR CONCRETE, CLEARING AND GRUB-
BING/DEMOLITION, CONCRETE BARRIER,
CONSTRUCTION AREA SIGNS, BARRICADE AND
CHANNELIZER, DRAINAGE WICK, ELECTRICAL,
EROSION CONTROL, FENCING, LANDSCAP-
ING/IRRIGATION, LEAD COMPLIANCE PLAN,
METAL BEAM GUARDRAIL, MINOR CONCRETE,
MINOR CONCRETE STRUCTURE, PAVEMENT
GROOVING, LEAN CONCRETE BASE, ROADSIDE
SIGNS, MICRO-SURFACING, STRIPING, SURVEY/
STAKING, SWPPP/WATER POLLUTION CONTROL
PLAN PREPARATION, TEMPORARY EROSION
CONTROL, UNDERGROUND, VEGETATION
CONTROL, TRUCKING, WATER TRUCKS, STREET
SWEEPING, CLASS 2 AGGREGATE SUBBASE MA-
TERIAL, CLASS 2 AGGREGATE BASE MATERIAL,
HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBER-
IZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is f7pa55wd) or from the Owner's site at <https://www.cityofsancarlos.org>

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

**US101/Holly Street Interchange & POC
City of San Carlos**

BID DATE: October 21, 2019 @ 10:00 AM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, Temp. Crash Cushion, SWPPP, Temporary Dewatering & Non-Stormwater Control System, Storm Water Annual Report, Temporary Fencing, Sweeping, Treated Wood Waste, Clearing & Grubbing, Structure Excavation, Pervious Backfill Material, Lightweight Cellular Concrete Fill, Import Borrow, Underground, Imported Biofiltration Soil, Hydroseed, Compost, Lean Concrete Base, Data Core, AC Dike, Tack Coat, Prime Coat, Cold Plane AC, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Structural Concrete, Minor Concrete, Fractured Rib Texture, Drill and Bond Dowel, Polyester Concrete, PTFE Spherical Bearing, Bar Reinforcing Steel, Shotcrete, Roadside Signs, Prepare Bridge Deck Surface, Bridge Removal, Misc. Metal, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Isolation Casing, Bridge Deck Drainage System, Electrical, Fencing, Delineator, Pavement Marker, Object Marker, Midwest Guardrail System, Chain Link Railing, Concrete Barrier, Transition Railing, Striping & Marking, Message Sign, Ramp Metering System, Fiber Optic System, Wall Graphics, Color Changing Lighting, Metal Arc, Porcelain Enamel Graphics-Pilasters, Micro-Surfacing Ground Anchors, Bridge Grazing Lighting, and Construction Materials

An Equal Opportunity Employer

Jean Sicard (510-809-3411)(jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or specification interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OC Jones is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OC Jones may require Performance and Payment bonds on subcontracts. OC Jones will pay the bond premium up to 2% of the contract value.

All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OC Jones as additional insured. Copies of our agreement and insurance requirements are available upon request. OC Jones is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OC Jones is an Equal Opportunity Employer



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(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 99 - STATE HIGHWAY IN
MERCED COUNTY IN AND NEAR ATWATER
FROM 0.4 MILE SOUTH OF BUHACH OVER-
CROSSING TO 0.8 MILE NORTH OF WEST
ATWATER OVERHEAD**

Contract No. 10-3A7204,
Federal Aid Project No. ACNH-P099(646)E
Disadvantaged Business Enterprise Goal
Assigned is 17%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: OCTOBER 30, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BRIDGE, CLEARING AND GRUBBING/
DEMOLITION, CONCRETE BARRIER, CONSTRUCTION
AREA SIGNS, ELECTRICAL, EROSION
CONTROL, FENCING, MBGR, MINOR CONCRETE,
MINOR CONCRETE STRUCTURE, PCC PAVING,
ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUC-
TURE, STRIPING, SWPPP/WATER POLLUTION
CONTROL PLAN PREPARATION, TEMPORARY
EROSION CONTROL, UNDERGROUND, VEGETA-
TION CONTROL, TRUCKING, WATER TRUCKS,
STREET SWEEPING, CLASS 2 AGGREGATE SUB
BASE MATERIAL, HOT MIX ASPHALT (TYPE A)
MATERIAL, ASPHALT OIL BINDER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.





California Sub-Bid Request Ads

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

LSB and M/WBE Subcontractor/Supplier Bids Requested For:
San Francisco Bay Area Rapid Transit District
Station Emergency Lighting
Contract No. 1511-120A

BID DATE: October 15, 2019 at 2:00 p.m.

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified LSB and M/WBE Subcontractor and Supplier Quotes on:
Coring, Grouting, Paint-Stain, Misc. Metal

Please visit www.bart.gov/about/business/procurement to register for access to Contract Documents. You may also contact Natasha Inglis at ninglis@shimmick.com for access to the documents. Subcontractors and Suppliers interested in this project may contact Dave Leonard by email at dleonard@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

MBDA Awards NAIC Million Dollar Grant

Continued from page 3

About the MBDA: The U.S. Department of Commerce, Minority Business Development Agency (www.mbd.gov) is the only federal agency solely dedicated to fostering the growth and global competitiveness of U.S. minority business enterprises. In 2019, MBDA commemorates 50 years of economic empowerment through programs that better equip entrepreneurs to create jobs, build scale and capacity, and expand into new markets.

About the NAIC: Based in Washington, DC, the National Association of Investment Companies (www.naicpe.com) was founded in 1971. Comprised of 75 member firms representing over \$150 billion of assets under management, it is the largest network of diverse-owned private equity firms and hedge funds in the United States.

SOURCE: www.mbd.gov

Setting Up Your Construction Vehicles

Continued from page 2

hind the front seats, with a locking door for an extra layer of security as well as protection of the driver and passenger. A heavy-duty lumber rack worked great for hauling ladders and scaffold planks. The only problem with this setup was we couldn't transport the large gang box, so we had to make other arrangements.

A cube van may work better for some trades, such as a plumber who carries many different fittings and needs several bins or an HVAC contractor who loads up with duct work at the beginning of each day. Although a cube van's fuel economy may not be as good as that of a cargo van, it could be a better option for some.

It can be helpful to park an enclosed job trailer at a work site. I chose a 16-foot enclosed trailer with dual axles, a 6-foot, 6-inch ceiling, and a fold-down back door. A fold-down door makes it easy to roll equipment, like

generators, welders, and acetylene torches, in and out. The trailer also held more bulk-type materials, such as foundation embedment, dynabolts, and setting plates.

I would only leave the trailer at a job site if a security fence or it was parked in a well-lit, high-visible area. Having additional locks on the doors, a graphic security cable around the wheels, and two locks on the tongue are some of the reasons it was never broken into.

In my experience, the employee who is driving the company vehicle should be responsible for seeing that all the tools get back into the vehicle each day and the vehicle is restocked when needed. He or she should also inform the office when the vehicle needs to be serviced.

This article was written by Acuity Insurance's Construction Specialist, John Lack. For more construction business tips visit: acuity.com/contractor-focus.



10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 946-3823
Contact: Branden Willcut
Email: Branden.Willcut@kiewit.com

Owner: City of Oceanside
Project Name: Pure Water Oceanside - Advanced Water Purification Facility (AWPF) Contract Project No. 908130200715
Location: San Luis Rey Water Reclamation Facility (SLRWRF),
3950 North River Road, Oceanside, CA 92058
Bid Date: November 12, 2019 at 4:00p.m.

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) Zone Small Businesses and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Environmental Protection Agency (USEPA), the Small Business Administration (SBA), the CA DOT DBE Certification Program (with U.S. citizenship) (CUCP), Tribal, State, and Local Governments, or Independent Private Organization Certifications.

The **Pure Water Oceanside - AWPF** project consists of new AWPF designed to produce 4.5 MGD of fully advanced treated recycled water (referred to as Phase 1), with provisions to expand an ultimate minimum production capacity of 6.0 MGD (referred to as Ultimate or Phase 2). Key components will include: nitrification-denitrification (NDN) facilities at Plant 2, Plant 2 blower improvements, and AWPF process building consisting of process feed tank, pump station and strainers, ultra-filtration, reverse osmosis, ultra-violet light advanced oxidation, stabilization, product water pump station and connection to conveyance piping. A waste equalization wet-well and pump station, pipeline to plant headworks. A new RO concentrate pipeline connection to the secondary effluent pump station at the SLRWRF, and chemical storage and feed facilities.

Kiewit is requesting quotes for various areas of work including but not limited to: Asphalt paving • ready mix supply • concrete reinforcing installation • concrete pumping • pre-cast concrete • metals • metal deck • damp proofing and waterproofing • building insulation • flashing and sheet metal • metal doors and frames • overhead door • plaster and gypsum board • flooring • paints and coating • louvers and vents • identification device • fire protection specialties • pre-engineered structure.

Firms interested in providing a sub-quote for this project must contact Kiewit and responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of Smart-Bid system (at no cost to bidder) with project information and bid instructions. Plans and specifications are also available for review at Kiewit's office.

This project is subject to federal funding which requires compliance with federal labor standards, including Davis-Bacon and Related Acts and State Prevailing Wages and is subject but not limited to American Iron and Steel provisions.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors may be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Kiewit is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs regarding participation on this project. For further information regarding this project, insurance, bonding, related assistance with equipment, supplies, and materials, or the project schedule, please contact the Lead Estimator listed below.

Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law.



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

Embarcadero Station Platform Elevator Capacity and Redundancy Project
BART CONTRACT NO. 11FE-110

Bids: 10/29/2018 @ 2 pm
DBE GOAL - 22%

The work includes but is not limited to: Selective Demo; Portland Cement Concrete; Conc Forming/ Falsework/ Accessories; Waterstops; Rebar; Cast-In-Place Conc; Precast Conc; Non-Shrink Grout; Conc Unit Masonry; Mtl Welding; Structural Steel Framing; Mtl Decking; Cold-Formed Mtl Framing; Mtl Fabrication; Mtl Stairs & Railings; Decorative Mtl; Rough Carpentry; Crystalline Waterproofing; Vapor Retarders; Flashing & Sheet Metal; Roof & Wall Specialties & Accessories; Cementitious / Intumescent Fireproofing; Firestopping; Joint Protection; Mtl Doors & Frames; Access Doors & Panels; Door Hdw; Glazing; Fire-Rated Glass & Framing; Gypsum Board; Stone Flooring; Painting; Signage; Illuminated Cabinet Signage; Safety Specialties; Electric Traction & Hydraulic Elevators; Plumbing & HVAC Insulation; Indoor Cabinets, Racks, Frames & Enclosures; Electronic Circuits, Wires and Cables, Wet-Pipe Sprinkler System; Storm Drainage; Sump Pumps; Testing, Low Voltage Wires & Cable; Electrical Cabinets & Enclosures; Circuit Breakers & Panelboards; Lighting; Telephone Systems; Fire Detection & Alarm System; CCTV; Traction Power Cables

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

Fair Oaks Ave Overhead Bridge Rehabilitation
City of Sunnyvale

Bids: October 16, 2019 @ 3 pm
SUBCONTRACTING GOAL - DBE - 7.82%

The work consists but not limited to the following: Control of Work; Temporary Traffic Control; Water Pollution Control; Existing Facilities; Grading; Clearing & Grubbing; Earthwork; Landscape; Surfacing & Pavements; Hot Mix Asphalt; Structures; Prestressing Concrete; Concrete Structures; Rebar; Steel Structures; Painting; Drainage; Concrete Pipe; Miscellaneous Construction; Concrete Curbs & Sidewalks; Miscellaneous Metal; Local Infrastructure; Signal & Lighting; Erosion Control; Chainlink Fences & Gates; MTL Railing; Painting; Railings & Barriers; Markers & Delineators

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

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We are an Equal Opportunity Employer

Leasing vs Buying Heavy Construction Equipment

[Article was originally posted on www.acuity.com]

By Michael S.,

If you are in the construction industry, you have most likely read other articles on the pros and cons of leasing versus buying heavy equipment. And most of those articles have probably focused on the tax benefits and consequences. Whenever I hear a conversation about tax benefits, my eyes glaze over just like when my wife turns on American Idol. Yawn. Basically, when you buy equipment you can reduce taxable income for the depreciation, interest, insurance, repair costs, and taxes. When you lease equipment, you can claim the payments as a business expense. To truly decide which is better from a tax perspective, you should talk to your accountant. However, here are some other considerations:

Buying Equipment

When you buy something, it's yours! You own it. That can be a big factor, and it allows you to

customize or modify it to suit your needs. You can keep it for as long as you want, and sell it when you don't need it or want to upgrade. And buying is ultimately cheaper over the long term. Interest rates are currently low, and you might even find a 0 percent financing offer.

Leasing Equipment

The industry is seeing a shift toward more leasing of equipment. There are several reasons for this. For me, a major reason is that you do not risk obsolescence. This is true now more than ever as computer technology is making equipment safer and more efficient each year. There is a lot more technology in today's equipment than there was just five years ago. Another reason more contractors are leasing is the cost. Yes, leasing does cost more over the long run, but it is often structured in a more palatable way. There usually is no upfront cost, and some leasing companies offer flexible lease payments so you can pay more when the jobs are coming in and less during slower parts of the year.

When you are faced with this decision, my advice is to consider the pros and cons of each option carefully. Also, keep in mind not only the potential lower cost option of buying the equipment, but the fact that the equipment could be obsolete in a few years. Finally, be sure to talk to your accountant—we weren't kidding about that.

Michael S. is a construction market analyst who has worked at Acuity over 26 years. He has been heavily involved in the construction industry since 2009. His love for construction started at a young age, which motivated him to get more involved in construction business at Acuity. In his spare time, Mike likes to be outside and enjoy nature by hiking and running. If he could pick any travel destination in the world it would be somewhere with trees, mountains, rivers, lakes, wildlife, and hiking trails.

SOURCE: www.acuity.com/

Helping Hispanic Entrepreneurs Make Big Strides

Continued from page 2

ships with public and private organizations that can help with assessing business readiness, registering as a government contractor, writing a business plan, securing financing, and more.

The SBA provides expert advice, business coaching, mentoring, and training to help Hispanic entrepreneurs overcome barriers to success, including a Spanish language resource guide and fact sheets in Spanish. Because knowing where to start can be challenging, working with a mentor or counselor from SCORE, a Small Business Development Center, Women's Business Center, or a Veterans Business Outreach Center can help guide entrepreneurs to the next steps. These resources are available across communities to help with all aspects of starting, growing, or expanding a business. We're excited about the achievements and potential of businesses like Carol Espinosa's and we are eager to serve other Hispanic entrepreneurs who are starting and growing their own businesses. And they won't have to do it alone – the SBA is on their side.

SOURCE: www.sba.gov

U.S. September Jobs Report Offers Comfort to Worriers

Continued from page 1

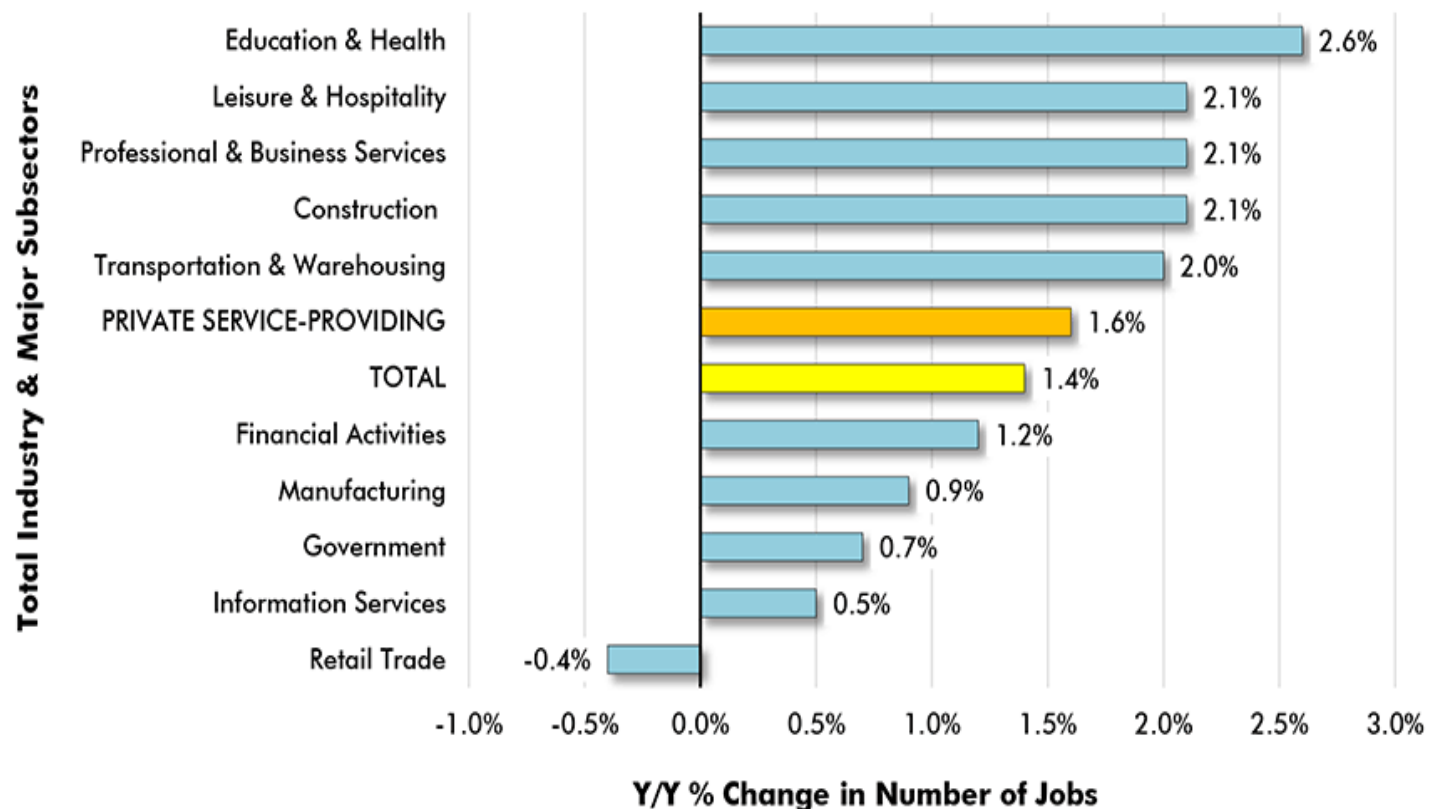
'Education and health care' (+2.6%) thanks entirely to 'health care' has now taken over as the leader among sectors in terms of year-over-year jobs growth (see Graph 1). Construction, which used to be out front, has fallen back into a pack that also includes 'leisure and hospitality' and 'professional and business services'. They're all tied at +2.1%.

Wages Still So-So and Neutral Impact on Interest Rates

On the wage front, compensation for 'all jobs' in September was +2.9% hourly and +2.6% weekly. Construction workers were comparatively out of luck hourly, +2.2%, but hit the jackpot weekly, +4.0%. Leaving aside supervisory personnel (i.e., bosses), the 'all jobs' earnings increases were +3.5% hourly and +3.1% weekly. Again, construction workers fared less well hourly, +2.3%, but pulled ahead weekly, +3.8%.

As for how September's U.S. labor market statistics will affect the thinking of the Federal Reserve with respect to interest rates, a neutral impact seems most likely. There's little to suggest the economy is heating up more feverishly nor cooling

SOURCE: <https://www.constructconnect.com/blog/u.s.-september-jobs-report-offers-comfort-to-worriers>



11 Million Minority-Owned Firms

Continued from page 1

By collaborating with renowned institutions like the Milken Institute, The MacroDyn Group and others, MBDA plans to pursue a rigorous, evidenced-based, empirical and analytical foundation for policy development and public engagement. Ideas for new MBE-focused research topics, datasets and economic modeling were discussed at length during the MBE Policy Symposium and networking breaks.

"Big data, new simulation tools, predictive analytics and the application of machine-learning algorithms offer great promise for researchers in the MBE space," said Henry Childs II, MBDA National Director. Childs further stated, "These new techniques have the potential to create inclusive growth strategies and be the building blocks for evidence-based policy making."

As demographics shift, and minority groups become a majority of the United States population, it is imperative for the growth of the U.S. economy that MBEs are well understood. To achieve that, MBDA is expanding its engagement with statistical agencies, academic researchers, NGOs and other stakeholders to ensure that data continues to be pursued, sourced and continually improved.

"The Milken Institute is delighted to work with MBDA to advance discussions designed to support minority enterprises. Our goal is to explore a host of national policy initiatives to address the lack of capital in low- and moderate-income communities, and to promote research on MBEs and their impact on jobs and wealth creation." Aron Betru, Managing Director, Milken Institute Center for Financial Markets.

SOURCE: www.mbda.gov

Public Legal Notices

UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

Subject to conditions prescribed by the University of California, Irvine Medical Center, sealed bids for a Lump-Sum Contract are invited for the following project:

**Fashion Island, Wellness Center
Project No. 994657**

ESTIMATED CONSTRUCTION COST: \$1,700,000

LICENSE CLASS REQUIRED: B

PROJECT DURATION: 120 calendar days

GENERAL DESCRIPTION OF WORK: Build-out ~7209 SF of existing space on 2161 San Joaquin Hills Road, Newport Beach, CA 92660. The buildout will create a wellness clinic to include approx. 14 exam rooms, 1 office, 3 treatment rooms, 1 procedure room, a waiting and reception area, and administrative work-space that will serve coastal population.

PROCEDURES: Bid documents are available beginning on Tuesday, October 15, 2019 at 4:00 p.m. upon request to Kim Kerwin @ khau@uci.edu.

BIDDER QUALIFICATIONS: The successful Contractor will be required to have the following California contractor's license (s): active at the time of submission of the Bid:

B, General Building Contractor

Bidders will be required to submit a completed Statement of Qualifications for themselves and their MEP subcontractors. Bidders that do not submit a completed Statement of Bidder's Qualifications or do not meet the University's requirements for relevant project experience, financial ability to complete the project, safety record and professional conduct will not be eligible for award.

MANDATORY PRE-BID CONFERENCE: The Pre-Bid Conference and Job Walk will be conducted on **Thursday, October 17, 2019 at 10:00 am** at 2161 San Joaquin Hills Road, Newport Beach, CA 92660. Contractors arriving after **10:00 am** will not be eligible to participate in the bid process as a General Contractor. Only bidders who participate in both the pre-bid conference and the job walk in their entirety will be allowed to bid on the Project as General Contractors.

BID SUBMITTAL REQUIREMENTS: Sealed bids will be received only at: UCI Medical Center, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868, on or before **2:00 pm** on **Tuesday, November 12, 2019**.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcon-

tractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

For additional information contact **Kim Kerwin, Project Governance Manager at (714) 456-5735**.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Irvine
October 2, 2019

DEPARTMENT OF MOTOR VEHICLES (DMV)

Parking Lot Repair, Seal, and Stripe Services for Parking Lots I and K at DMV Headquarters. Project No. 19-315

Provide the DMV all labor, tools, materials, equipment, supervision, travel, and permits necessary to repair, seal, and stripe Parking Lots I and K at DMV Headquarters for the term of this Agreement. The Contractor is responsible for field verifying all dimensions and existing site conditions pertinent to this Agreement.

A mandatory pre-bid conference is scheduled at 9:00 a.m. on 10/29/19 at 2415 First Ave., Sacramento, CA 95818. Meeting in the lobby.

The bidder shall possess a valid A contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). All subcontractors that the bidder intends to utilize to perform work under the contract shall possess all applicable contractor licenses for the work they shall perform under the contract. All bidder and subcontractor contractor licenses shall be in good standing from the time of the bid opening through the term of the contract.

Successful bidder shall furnish all applicable bonds (e.g., Bidder's Bond) and must pay prevailing wages. Awarded Contractor shall be required to provide Payment Bond. (Estimate: \$333,656.00)

Bid Opening: 11/13/19 at 3:00 p.m.

This Invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.dgs.ca.gov>

10/10, 10/17/19

CNS-3302443#

SMALL BUSINESS EXCHANGE

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 19-555256

PETITIONER OR ATTORNEY

**Sophia Kleftogianne aka Sophia D. Kleftogianne
100 Moneta Way, San Francisco, CA 94112**

TO ALL INTERESTED PERSONS:

1. Sophia Kleftogianne aka Sophia D. Kleftogianne
for a decree changing names as follows:

**Sophia Kleftogianne
aka Sophia D. Kleftogianne**
changed to
Sofia Fleptogianni

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **November 19, 2019** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

**NEYL WEBB, Clerk
DATED - September 30, 2019**

10/03/19 + 10/10/19 + 10/17/19 + 10/24/19



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No. 0000002277 Contract ID No. 1000013347 VARIOUS LOCATIONS PAVEMENT RENOVATION NO. 43 AND SEWER REPLACEMENT (PW VL PAVE RENOV NO.43 & SWR)

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on November 6, 2019**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various locations throughout San Francisco, California and consists of pavement renovation, sewer replacement, traffic routing, and all related work. The time allowed for completion is 510 consecutive calendar days. The Engineer's estimate is approximately \$9,900,000. For more information, contact the Project Manager, **Ramon Kong** at 415-554-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement

by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 21, 2019; 10:00 a.m.**, at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond and Finance Program, call 415-986-3999 or bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section

6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/10/19

CNS-3302123#

SMALL BUSINESS EXCHANGE

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388102-00

Fictitious Business Name(s):
City Door and Hardware
Address
165 13th Street, San Francisco, CA 94103
Full Name of Registrant #1
City Lumber & Hardware Inc. (CA)
Address of Registrant #1
163 13th Street, San Francisco, CA 94103

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-08-2009**

Signed: **Donald Toy**

This statement was filed with the County Clerk of San Francisco County on **09-30-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09/30/2019

10/10/19 + 10/17/19 + 10/24/19 + 10/31/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387691-00

Fictitious Business Name(s):
Eco Janitorial Services
Address
207 Augusta Street, San Francisco, CA 94124
Full Name of Registrant #1
Ascencion Alvares
Address of Registrant #1
207 Augusta Street, San Francisco, CA 94124

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-05-2011**

Signed: **Ascencion Alvares**

This statement was filed with the County Clerk of San Francisco County on **08-22-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08/22/2019

09/19/19 + 09/26/19 + 10/03/19 + 10/10/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388062-00

Fictitious Business Name(s):
J T Dental Group
Address
2323 Noriega Street, #208, San Francisco CA 94122
Full Name of Registrant #1
Justin Tin
Address of Registrant #1
2323 Noriega Street, #210, San Francisco CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-24-2019**

Signed: **Justin Tin**

This statement was filed with the County Clerk of San Francisco County on **09-24-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-24-2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388099-00

Fictitious Business Name(s):
Kora
Address
482 Filbert Street, San Francisco, CA 94133
Full Name of Registrant #1
Kora Life Inc (DE)
Address of Registrant #1
482 Filbert Street, San Francisco, CA 94133

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **July 29, 2019**

Signed: **Deepa Sureka, CEO**

This statement was filed with the County Clerk of San Francisco County on **09/27/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
09/27/2019

10/03/19 + 10/10/19 + 10/17/19 + 10/24/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388063-00

Fictitious Business Name(s):
San Bruno Avenue Dental Clinic
Address
2817 San Bruno Avenue, San Francisco, CA 94134
Full Name of Registrant #1
Justin Tin
Address of Registrant #1
2323 Noriega Street, #210, San Francisco CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-24-2019**

Signed: **Justin Tin**

This statement was filed with the County Clerk of San Francisco County on **09-24-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-24-2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388076-00

Fictitious Business Name(s):
STIIIZY
Address
3326 Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
BCOK Inc., a California Corporation
Address of Registrant #1
1565 Third Avenue, Walnut Creek, CA 94598

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-12-2019**

Signed: **Brian Mitchell, CEO**

This statement was filed with the County Clerk of San Francisco County on **09-25-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09/25/2019

10/03/19 + 10/10/19 + 10/17/19 + 10/24/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388061-00

Fictitious Business Name(s):
Sunset Premier Dental
Address
2415 Noriega Street, San Francisco, CA 94122
Full Name of Registrant #1
Justin Tin
Address of Registrant #1
2323 Noriega Street, #210, San Francisco CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-24-2019**

Signed: **Justin Tin**

This statement was filed with the County Clerk of San Francisco County on **09-24-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-24-2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387864-00

Fictitious Business Name(s):
Taste of Talent
Address
1777 Pine Street, Apt 302, San Francisco, CA 94109
Full Name of Registrant #1
Ron Michael-Greenberg
Address of Registrant #1
1777 Pine Street, Apt 302, San Francisco, CA 94109

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **August 15, 2019**

Signed: **Ron Michael-Greenberg**

This statement was filed with the County Clerk of San Francisco County on **09/04/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09/04/2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388098-00

Fictitious Business Name(s):
1.) **YIMBY Law**
2.) **YIMBY**
Address
1260 Mission Street, San Francisco, CA 94103
Full Name of Registrant #1
Yes In My Back Yard (CA)
Address of Registrant #1
1260 Mission Street, San Francisco, CA 94103

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-10-2019**

Signed: **Sonja Trauss**

This statement was filed with the County Clerk of San Francisco County on **09-27-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
09-27-2019

10/10/19 + 10/17/19 + 10/24/19 + 10/31/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387786-00

Fictitious Business Name(s):
GLOW DANCE
Address
625 Taylor Street Apt #103, San Francisco, CA 94102
Full Name of Registrant #1
YuZhao Zhang
Address of Registrant #1
625 Taylor Street Apt #103, San Francisco, CA 94102

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **YuZhao Zhang**

This statement was filed with the County Clerk of San Francisco County on **08-29-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08/29/2019

09/12/19 + 09/19/19 + 09/26/19 + 10/03/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385848-00

Fictitious Business Name(s):
El Rinconito Catracho #2
Address
2976 Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
Jose Catalino Bonilla Corcama
Address of Registrant #1
1747 La Salle Avenue, San Francisco, CA 94124

This business is conducted by **A General Partnership**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/28/2018**

Signed: **Yelson Gomez**

This statement was filed with the County Clerk of San Francisco County on **03/29/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **HOI KIU SCHOOL ALUMNI ASSOCIATION OF S.F. BAY AREA**
Located at **900 Folsom St., Apt #319, San Francisco, CA 94107.**

This fictitious business name was filed in the County of San Francisco on **05-20-2019** under file **A-0386609-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Zhiang Zhen
900 Folsom Street, Apr #319, San Francisco, CA 94107

This business was conducted by a **AN INDIVIDUAL.**

Signed: **Zhiang Zhen**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Mariedyne L. Argente**
Deputy County Clerk
09/23/2019

09/26/19 + 10/03/19 + 10/10/19 + 10/17/19